

**Leading Solutions** 3371 West Vine Street, Suite 201 Kissimmee, FL 34741

# POC:

Jonathan Herbst, Director of Ops & BD jherbst@leadingsolutions-llc.com 407-319-3332

#### Website:

www.LeadingSolutions-LLC.com

# **Key Customers:**

- U.S. Army
- U.S. Navy
- U.S. Air Force
- Department of Homeland Security
- Department of Veteran Affairs
- Department of Agriculture
- National Oceanic and Atmospheric Administration

# **NACIS Codes:**

541330, 541430, 541511, 541512, 541513, 541519, 541611, 541612, 541613, 541613, 541618, 541620, 541690, 541711, 541712, 541720, 541990, 561110, 561210, 561320, 561621, 561990, 611420, 611430, 611699, 611710, 621111, 621112, 621210, 621320, 621330, 621340, 621391, 621399, 621420, 624310

#### UEI#:

Y455QW4UURA4

# Cage Code:

57KC7

# **Facility Clearance:**

Top-Secret

ISO 9001:2015 - Quality Management System Certification:



#### **Socioeconomic Status:**

- SBA Certified Service Disabled Veteran Owned Small Business
- SBA Certified Women Owned Small Business





CORPORATE CAPABILITIES—TRAINING AND CURRICULUM DEVELOPMENT Leading Solutions, LLC is an SBA-certified Service-Disabled Veteran-Owned Small Business (SDVOSB) and SBA-certified Woman-Owned Small Business (WOSB) specializing in delivering mission-ready training and curriculum development services to federal clients. Leveraging the ADDIE model—Analysis, Design, Development, Implementation, and Evaluation—our team designs and delivers tailored training solutions through instructor-led, distributed learning, and blended environments. With experienced instructional systems designers, trainers, and subject matter experts, we create realistic, doctrine-based training that reflects operational tempo and complexity, ensuring warfighters and federal personnel are prepared for mission success. Our expertise extends to simulation and virtual training environments, where we develop immersive, scenario-driven exercises that replicate real-world

**Corporate Capability Statement** 

conditions to enhance decision-making, coordination, and performance. Backed by ISO 9001:2015 certification, nationwide presence, and a Top-Secret Facility Clearance, Leading Solutions provides innovative, compliant, and results-driven training support that strengthens readiness and operational effectiveness.

# CORPORATE DISTINCTION

Leading Solutions delivers value to government and commercial customers through service excellence, price competitiveness, and committed management. We consistently meet requirements by leveraging a highly professional workforce and exceptionally responsive recruiting capabilities to fill even the most specialized positions. Our competitive pricing strategies align with customer budgets while ensuring strong recruiting and retention for stable performance. Backed by engaged leadership and experienced managers, we provide responsive, compliant, and high-quality services that drive mission success.

# PAST PERFORMANCE EXAMPLES

- Mission Training Complex Capabilities Support II (MTCCS): Leading Solutions provides mission command training and exercise support to U.S. Army units from squad to Corps. Our team of instructors, collective trainers, and exercise planners deliver individual and staff training on Mission Command Information Systems (MCIS), design and execute small- and large-scale collective exercises, and mentor leaders through realistic, doctrine-based scenarios. By integrating simulations, training technologies, and operational expertise, we enhance unit readiness and ensure commanders and staffs are prepared to operate effectively in complex environments.
- Academic Instructor and Tutor Services: Leading Solutions provides academic instruction and training development to prepare Navy recruits for success at the Recruit Training Command. Our instructors deliver classroom and individualized instruction in mathematics, reading, and verbal reasoning, while also developing and updating lesson plans, tests, and student materials aligned with Navy curriculum standards. Supported by experienced program management, we ensure high-quality training, curriculum consistency, and measurable student achievement that enhances overall Navy readiness.
- TSA Specialized Security Training: Leading Solutions supports the Transportation Security Administration by providing curriculum development, training delivery, and instructional support services. We design, develop, and maintain classroom, blended, and distributed learning using the ADDIE model, ensuring training aligns with SOPs, equipment, and mission requirements. Through curriculum evaluation, instructor assessments, and logistics coordination, we strengthen TSA's workforce readiness, technical expertise, and ability to respond effectively to evolving security threats.
- Program Support Services: Leading Solutions supports the National Fire Academy with comprehensive training and curriculum development services to advance its mission of improving fire prevention and response nationwide. We develop, edit, and maintain course materials, including instructor guides, student manuals, simulations, and assessments. Our team also provides pre- and post-course support, course logistics, and digital content management to ensure programs are accurate, accessible and aligned with NFA standards.
- GSA MAS SIN 611710 and 611430: Leading Solutions has the ability to provide comprehensive training and curriculum development services tailored to federal mission requirements. This includes instructional systems design, curriculum development and maintenance, instructor-led delivery, training evaluation, and educational program support.